



Gesa
Credit
Union

Deeper Roots, Greater Reach

Annual Report 2025



A message from our President & CEO

2025 was a year of growth and inspiration. In 2019, we set a goal of reaching \$6.25 billion in assets by the end of 2025, which we reached, well ahead of schedule. That achievement belongs to every member who trusted us with their financial lives, every team member who showed up with purpose, and every community that welcomed us as their own.

Deeper Roots, Greater Reach

2025 celebrated both geographic and community-driven growth. We welcomed Security State Bank's 11 branches and nearly 90 team members—bringing 122 years of community banking and strengthening our presence along Washington's I-5 corridor. New branches in SeaTac, Kent, and Spokane South Hill brought us to 45 locations across the Pacific Northwest, each one deepening our roots in communities we are proud to call home.

In March, we launched ValorFI Heroes—a digital-first solution serving educators, firefighters, healthcare workers, law enforcement, and veterans nationwide—extending our commitment to communities we are proud to serve even if there is not a Gesa branch on their street. We now serve over 312,000 members and protect over \$6.5 billion in assets. Both numbers represent something deeper than growth.

They represent trust.

From Application to Front Door

We had the honor of helping 735 families achieve homeownership in 2025, the best year in the credit union's 73-year history. Of those, 277 were first-time buyers, some of whom shared they had long believed ownership was out of reach. Gesa's community home loan opportunity paired accessible loan options with personalized guidance from application to front door, helping turn what once felt out of reach into a set of keys. The program has been so well-received, we are extending it into 2026 for the busy spring and summer seasons. Over the past two years, we have invested significantly in technology, staffing, and training toward one goal: becoming the most trusted mortgage partner in the Pacific Northwest.

Giving Back at Every Level

As a member-owned cooperative, growth and giving back are intertwined. In 2025, we invested \$5.8 million in the communities we call home, part of \$22.9 million in support provided to the Pacific Northwest since 2020.

Gesa has always believed the future takes root in education. For more than 25 years, we have partnered with educators and school districts across the Pacific Northwest to bring student-run credit unions directly to students—a program that now spans 24 schools. In 2025, we also awarded \$140,000 in scholarships to support the next generation of leaders in our communities.

That commitment doesn't stop with our direct investment. Every time a member swipes an Affinity card, a portion of that transaction goes back to the community—to Local Heroes organizations, schools, athletes, and reforestation efforts across the Pacific Northwest. In 2025, that giving returned more than \$1.25 million: \$528,000 to 52 Local Heroes organizations, \$181,000 to the Arbor Day Foundation that became 73,000 trees planted across the region, \$150,000 to the Washington State Cougar Athletics Fund, and \$439,000 to schools investing in students across the region.

Gesa also held 324 financial education workshops that reached 14,231 people, because access to financial products means little without the knowledge to use them well. We dedicated more than \$138,000 to fighting hunger in our communities and helped sort nearly 39,000 pounds of food for families in need. Across the region, our teams dedicated 9,464 volunteer hours to more than 476 organizations and partners in the communities we serve, living the credit union principle we live every day: people helping people.

Looking Ahead

We enter 2026 working toward our next milestone: \$9 billion in assets by the end of 2029. That milestone is the measure of how many more members we can serve, how many more communities we can strengthen, and how much further our roots can spread.

None of this happens without you. Thank you for believing in us as your trusted lifelong financial partner.



Don Miller

Don Miller
President & CEO

Financials

Statement of Financial Condition

as of December 31, 2025 (Unaudited)

Assets

Consumer Loans	\$2,192,155,295
Mortgage Loans	1,075,924,407
Other Real Estate Loans	445,711,871
Business Loans	1,389,393,637
Allowance for Loan Loss	(47,073,696)

Net Loans **\$5,056,111,514**

Cash and Cash Equivalents	641,085,029
Loans Held for Sale	0
Investments	365,990,373
NCUSIF Capitalization Deposit	47,626,114
Land and Building - Net of Depreciation	109,881,196
Furniture, Equipment & Other Assets - Net of Depreciation	295,973,394

Total Assets **\$6,516,667,620**

Liabilities & Equity

Deposit Accounts	\$3,727,722,036
Certificates of Deposit	1,511,306,550
IRA Certificates	129,324,537
IRA Savings	35,077,633

Total Deposits **\$5,403,430,756**

Other Liabilities	504,621,351
Net Worth	608,615,513

Total Liabilities & Equity **\$6,516,667,620**

Income Statement

for the year to date period ending December 31, 2025 (Unaudited)

Income	
Interest on Loans	\$284,732,829
Income from Investment	37,238,783
Total Interest Income	\$321,971,612
Interest Expense	
Dividends	93,403,050
Interest on Borrowed Money	17,289,584
Net Interest Income	\$211,278,978
Provision for Losses	31,979,780
Net Interest Income After Provision for Loan Loss	\$179,299,198
Operating Expenses	
Compensation and Benefits	\$92,197,278
Travel, Conference and Training	1,979,110
Office Occupancy	8,914,894
Office Operations	40,619,318
Professional and Outside Services	22,471,617
Advertising and Promotions	14,084,026
Loan Servicing	8,817,839
Other Expenses	7,317,626
Total Operating Expenses	\$196,401,708
Other Income	57,864,830
Net Income	\$40,762,320

A message from the Chairman of the Board

Throughout 2025, the Board of Directors provided the strategic oversight and governance discipline Gesa required to navigate one of the most significant periods of expansion in its history — holding every initiative to the standards of integrity that have always defined this institution.

Strategic Oversight and Integration

The Security State Bank acquisition and the ValorFI Heroes launch placed distinct governance challenges before the Board: one geographic, one digital, each carrying its own risk profile and strategic opportunity. We evaluated both with the rigor they deserved, establishing the frameworks that allowed Management to honor Security State Bank's 122-year legacy of community banking while delivering the full Gesa experience to members across all 45 branches. For ValorFI Heroes, Board oversight held this nationwide initiative to Gesa's mission while preserving the core member service that defines us.

Capital Strength and the Path Forward

Years ago, your Board established a strategic target in collaboration with Management: \$6.25 billion in assets by the end of 2025. We are proud to confirm that Gesa reached that goal ahead of schedule — a milestone that reflects disciplined capital stewardship, sound risk management, and Management's consistent execution. It belongs above all to the 312,000 members whose trust made it possible. With that target reached, the Board is working toward the next: \$9 billion in assets by the end of 2029. Gesa is not pursuing growth for growth's sake, but to ensure your credit union has the resources and scale to continue serving you and meeting your financial needs in the ever-evolving, resource-demanding financial industry. Every governance decision in the years ahead will be anchored in earning and honoring that trust at a greater scale, in more communities, for more members.

Governance and Infrastructure

As Gesa's size and complexity grew, the Board deepened the governance practices required to match it. In 2025, we approved succession planning frameworks to protect leadership continuity, validated technology investments that expand Gesa's capacity to serve members across our growing network, and strengthened enterprise risk management across our expanded footprint. Sound governance is invisible when it works. It creates the conditions under which Management can execute with confidence, members can be served with care, and Gesa can grow with integrity.

Looking Ahead

Your Board enters 2026 with full confidence in Gesa's direction and deep gratitude for the members, team members, and Management whose dedication made this year possible.



Martin Valadez Torres
Board Chairperson

A message from the Chairman of the Supervisory Committee

As the Supervisory Committee of Gesa Credit Union, our mandate is clear: safeguard members' assets, uphold financial integrity, and provide the independent oversight members deserve. As an independent body accountable directly to Gesa's membership, the Supervisory Committee operates separately from Management and the Board — providing the unbiased verification that cooperative governance requires. In 2025, Gesa's integration of Security State Bank, the launch of ValorFI Heroes, and the expansion of additional branches each carried distinct oversight responsibilities. This Committee met every one of them.

Financial Integrity and Independent Oversight

Our oversight of Gesa's Internal Audit team and collaboration with external auditors was vital in maintaining financial integrity across an expanded and more complex institution. Controls across integrated systems, cybersecurity protections across new digital platforms, fraud prevention measures, and regulatory compliance across the organization — each was examined with the rigor Gesa's growth demanded. The findings were clear—no material deficiencies, no significant audit findings. Gesa Credit Union consistently conducts its operations in compliance with federal regulations, governing state laws, and Gesa Credit Union bylaws.

Resilience Through Growth

Throughout the complexities of 2025's expansion, Gesa's capital position remained strong. The credit union navigated significant growth without compromising reserves, lending standards, or risk frameworks that protect members. Capital adequacy was monitored throughout the Security State Bank integration, and the findings confirm that Gesa's achievement of \$6.5 billion in assets reflects both growth and financial soundness.

Looking Ahead

On behalf of the Supervisory Committee, I extend our gratitude to the Board of Directors, Management, and every Gesa team member whose commitment continually provides high quality benefits to our Membership. That commitment, and this Committee's independent oversight of it, is what allows members to place their trust in Gesa with confidence.



Rob McFarland
Committee Chairperson

Board of Directors

Martin Valadez Torres
Board Chair

Bob Follett
Board Member

Brett Spooner
Board Vice Chair

Geof Griebel
Board Member

Jessica Schneider, M.D.
Board Secretary

William Melberg
Board Member

Gregg Andrews
Board Member

Diane Perry
Associate Board Member

Andrew Austin
Board Member

Cristina Reyff
Associate Board Member

Ben Basson
Board Member

Peter Smith
Emeritus Board Member

Manuel Chavallo
Board Member

Linda Cowan
Board Member

Supervisory Committee

Rob McFarland
Chair

Portia Singian
Secretary

Matt Medlin
Vice Chair

Bob Hamm
Member





Extending our reach

As Gesa grew in 2025, so did our commitment to the communities we serve. We expanded educational initiatives, strengthened nonprofit partnerships, and increased financial support for the local heroes, students, and organizations that are at the heart of what we do. The deeper our roots, the farther we can extend our reach.



\$5.8 million
in total giveback



\$1.25 million
in Affinity card giveback



Good to be here

Through volunteering, community events, and meaningful partnerships, our team brought time, resources, and commitment to the organizations that keep our communities strong. Showing up is what we do — for our members, and for the communities we call home.



580+
Community Events



9,464
Dedicated Hours



476
Community Partners Served

Our impact in numbers

\$150,000 to WSU Cougar Athletic Fund

\$140,000 in scholarships

\$138,000 raised to fight hunger

\$181,000 for the Arbor Day Foundation

\$528,000 in local hero grants

39,000 pounds of food sorted

14,231 financial education participants

324 education sessions and simulations

150+ students participated in the High School Credit Union Program

\$439,000

in affinity card school giveback

